

The Control Zone

Total Solution for all your Control Needs



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Sales and Training Go Hand in Hand

HVAC Contractors who are most successful, view training as a vital and beneficial investment in their business.

By demonstrating the product's features and benefits, trainees are able to promote and use it with greater success.

Product knowledge training for customers:

Objective: teach how to use our products when upgrading a chiller or working with OEM's to achieve more effective results.

Training for customers can take the form of an online knowledge base with instructions, how-to videos, and in-house training at our plant in Florida.

If the product is complex, or needs special skills to use it, or has lots of features and options, your customers will need more information when they start using it.

We work with your technicians to provide them with necessary training.

For over 29 years, we have worked with HVAC contractors and Original Equipment Manufacturers to achieve these goals.

Throughout the year Micro Control Systems holds regular in-house training classes designed to help students become

more proficient in the installation and use of our products. Classes are generally three days long and involve classroom and hands-on training.

Please refer to www.mcscontrols.com/Training for more information and to schedule our training classes.



Hands-on learning how to use and calibrate an MCS-ACTUATOR



Hands-on training on taking apart a Hanbell Compressor

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www.mcscontrols.com

We provide
HVAC/R Products
 and **INDUSTRIAL CONTROL PANELS**
 to contractors and OEMs



*What our customers say
 about MCS*

OEM from Pennsylvania:

Compared to the other major suppliers we use:

You have:

1. The fastest customer service response times.
2. Your acknowledgments are usually available within an hour of sending the order in. Other suppliers range from 6 hours to 48 hours.
3. Your prices fluctuate the least. Most orders go through in one pass. The other companies can require 2 and three submissions to get an acknowledgment due to some undocumented price change.
4. Your cycle times are the shortest. I try to order one monthly stocking order from each supplier in the beginning of the month. Most ship in three to four weeks.

Contractor from California

“Our current project at Vandenberg AFB has 10 new chillers with upgraded MCS Industrial Controls as the application is for industrial operations 24/7 with critical glycol temperatures.

The MCS solution gives us infinite adjustable settings and options for our application which uses digital scroll compressors, electronic expansion valves and modulating condenser fan control so we virtually have cascading PID loops that operate flawlessly.

The MCS solution is by far the easiest decision as compared with the other manufacturers “standard” controls options and this is coming from someone who has worked as a factory Startup tech for Trane, York and Carrier for 20+ years as well as a system integrator.

“Micro Control Systems has the Technology to meet your needs in the HVAC/R industry”

Make sure to follow us on



Coming in for training



**MCS Energy Efficient
 and RoHS Compliant**

www.mcscontrols.com

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